



March 2024

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TOPIC: SIPHONIC ROOF DRAINS

PRESENTER: CAMERON ROSS - MIFAB

HOSTED BY: OTTO SALES

**WHEN: WED., MARCH 13th
11:45 am - 1:30 pm**

**WHERE: THE CULTURAL ARTS CENTER AT GLEN ALLEN
(The James River Ballroom)
2880 Mountain Rd, Glen Allen, VA 23060**

VIA ZOOM MEETING @

<https://moseleyarch.zoom.us/j/83922360996>

(highlight web address then right click & select Go To...)

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eric@bayassociates.com

GREETINGS FROM THE PRESIDENT

President's Message...

Happy early Saint Patrick's Day and Thank You to everyone that was able to make it out to our February meeting.

All previous meetings from this season have been input into the ASPE CEU generator system and you should have received (or should soon receive) a notice of CEUs being loaded to ASPE account online. Please be sure to check your email addresses associated with your ASPE account for this notice.

Please be sure to sign-up for the meeting using the Signup Genius link, as we are using that to keep track of how many people will be attending for catering purposes.

<https://www.signupgenius.com/go/70a044fada822a3fd0-lunch#/>

*I look forward to seeing everyone **Wednesday, March 13th** at the Glen Allen Cultural Arts Center. The virtual zoom meeting invitation is shown on page 1. If you did not receive the outlook email invitation for the season meetings please let me know so we can get it out to you. It acts as a good reminder for when the meetings are coming up and has virtual link information included for those that can't attend in person. PLEASE NOTE THAT ONCE AGAIN OUR MEETING THIS MONTH WILL BE IN THE JAMES RIVER BALLROOM IN THE MAIN BUILDING.*

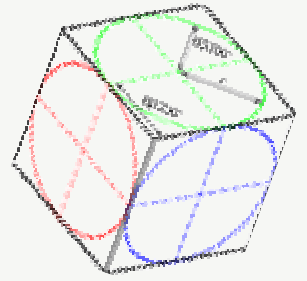
As always, if you have any questions, comments or concerns, please do not hesitate to reach out to me or anyone on the board.



**JOSHUA H. LANDIS, CPD
PRESIDENT, ASPE RICHMOND CHAPTER**

TECHNICAL SCHEDULE

Presentation Lineup



- **April 10th 2024**
 - Jourdan Merritt - American Bath Group
 - Building Codes & Bathing Solutions
 - Designing Compliant Showers & Tubs
- **May 8th 2024**
 - Cydney Johnstone - The Joyce Agency
 - TBD
- **June - August**
 - Break

VP MEMBERSHIP - ROB GRUBBS

It's never too late to join ASPE! The monthly meetings are just one of the advantages to becoming a member. Current members, please encourage your colleague's to attend our monthly meetings and consider joining the ASPE family. Visit <https://www.aspe.org/join> for more information.



WELCOME NEW MEMBERS!

Joseph Dunleavy - Thompson Cons. Eng.
Kyle McBride - Syska Hennessy

LET'S CELEBRATE!



BIRTHDAYS

Jessica Presley	3/1
Brandon Miller	3/2
Michael Saweikis	3/2
James Trexler	3/9
William Robbins	3/23

ASPE-VERSARIES

Alex Hammond	3/8/1972
Josh Landis	3/16/2007
Cydney Johnstone	3/6/2013
Adam Grabfelder	3/15/2021
Dylan Lee	3/3/2022
Stephen Taylor	3/3/2023

Hey Young Professionals!

REGION 1 AYP PRESENTS:

DOMESTIC WATER TREATMENT, A-Z

presented by

CHRIS SODERHOLM



WHO

THIS WEBINAR IS
OPEN TO ALL REGION 1
ASPE YOUNG PROFESSIONALS

WHAT

1. BASIC WATER CHEMISTRY
2. COMMON CONTAMINANTS
3. DIFFERENT TYPES OF FILTRATION
4. REAL LIFE APPLICATIONS

WHEN

**WEDNESDAY
MARCH 20, 2024
12-1PM EST**

REGISTER

THIS WEBINAR IS FREE TO ASPE MEMBERS.

Chris is a market development specialist for Water Control Corporation, where he travels and works with WCC's sales agencies to help grow their presence in the commercial spec markets.

Chris has worked in the plumbing and water treatment industry for the past 37 years and is a past President and CEO of WCC. He holds a Bachelor's Degree in Business from the University of Minnesota.

Chris lives with his wife, Dawn in their home in Houlton, WI. His favorite pastime is piloting their small plane wherever exciting new journeys might take them!

INDUSTRY OPPORTUNITIES



Are you a skilled and enthusiastic Mechanical Estimator ready to take on exciting construction projects? Join our dynamic team at Warwick Mechanical Group as we seek a detail-oriented professional to play a vital role in estimating costs for mechanical systems and contribute to our project success! As an Estimator, you will be at the forefront of project planning, providing accurate cost estimates and collaborating with diverse stakeholders. If you have a passion for precision, love working with cutting-edge mechanical systems, and thrive in a collaborative environment, this is the perfect opportunity for you!

Responsibilities:

1. **Project Assessment:** Dive into project plans, specifications, and requirements to unlock the potential of each mechanical system needed.
2. **Cost Estimation:** Unleash your expertise in mechanical, HVAC, and plumbing systems, equipment, materials, and labor to prepare precise cost estimates that exceed expectations.
3. **Quantitative Analysis:** Masterfully analyze blueprints, drawings, and project documentation to determine the ideal quantities and specifications of materials and labor required.
4. **Vendor and Supplier Interaction:** Forge strong relationships with vendors and suppliers to secure the best pricing and availability for top-notch mechanical components and materials.
5. **Proposal Development:** Create comprehensive proposals that demonstrate the value of your cost estimates, specifications, and project understanding.
6. **Cost Optimization:** Unleash your creativity by identifying cost-saving opportunities that maintain quality and performance through alternative materials, systems, or construction methods.
7. **Project Coordination:** Collaborate seamlessly with project managers, engineers, and stakeholders, ensuring your cost estimates align with project objectives.
8. **Documentation and Reporting:** Showcase your attention to detail by maintaining accurate records of cost estimates, assumptions, and supporting documentation. Prepare reports and presentations.
9. **Industry Knowledge:** Stay ahead of the curve by embracing the latest industry trends, advancements, and best practices related to mechanical systems and cost estimation methodologies.

Requirements:

1. **Experience and Education:** Previous experience as an Estimator in HVAC, Plumbing & Mechanical Piping or in a similar role is highly desirable. A Bachelor's degree in Mechanical Engineering or a related field is a plus.
2. **Technical Skills:** Harness your solid understanding of mechanical systems, equipment, and construction practices to transform projects into triumphs. Proficiency in reading blueprints, specifications, and technical documents is a must.
3. **Analytical Abilities:** Showcase your sharp analytical and problem-solving skills, which will empower you to interpret project requirements and deliver accurate cost estimates.
4. **Attention to Detail:** Embrace your meticulous nature, ensuring every calculation and cost estimate is precise and comprehensive.

INDUSTRY OPPORTUNITIES - cont'd

5. Communication Skills: Shine in your excellent written and verbal communication skills as you connect with internal teams, clients, vendors, and suppliers.

6. Software Proficiency: Must be familiar with cost estimation software, computer-aided design (CAD) tools, and the Microsoft Office Suite.

7. Time Management: Thrive in a fast-paced environment by prioritizing tasks, managing deadlines, and working efficiently.

8. Team Player: Unleash your collaborative spirit as you work seamlessly in cross-functional teams, contributing to a harmonious and successful work environment.

Ready to bring your mechanical estimation expertise to a vibrant team? Join us as an Estimator and unlock the potential of construction projects with your passion and precision! Apply today at recruit@wphcorp.com

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Warwick Mechanical Group provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability, marital status, amnesty, or status as a covered veteran in accordance with applicable federal, state and local laws. Warwick Mechanical Group complies with applicable state and local laws governing non-discrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including, but not limited to, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

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INTELLISTATION® JR

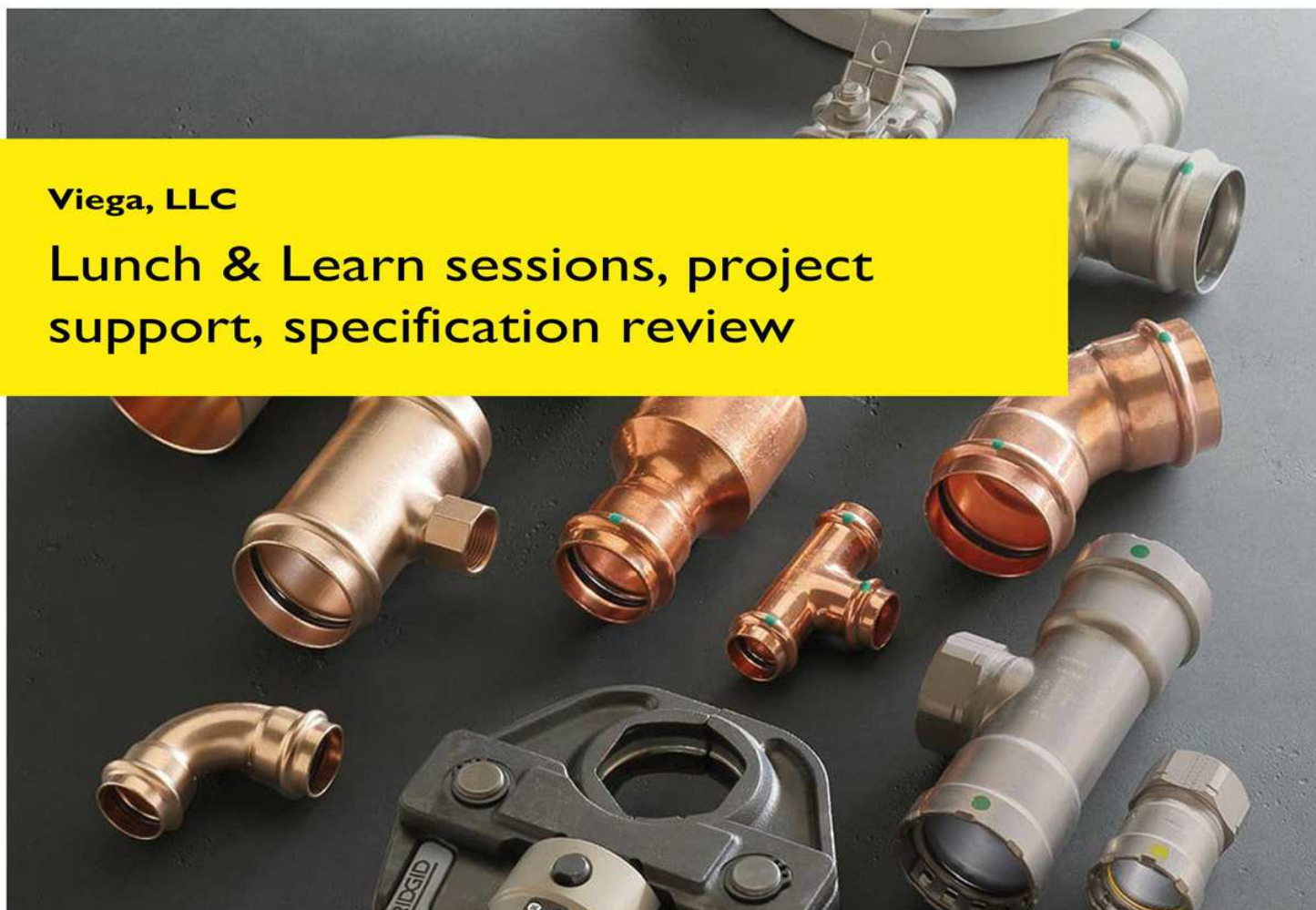
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Based in the Northern Virginia - D.C. Metro area, Mike has been with Viega in Business Development calling on Engineers, Owners and Code Officials for the last 6 years.

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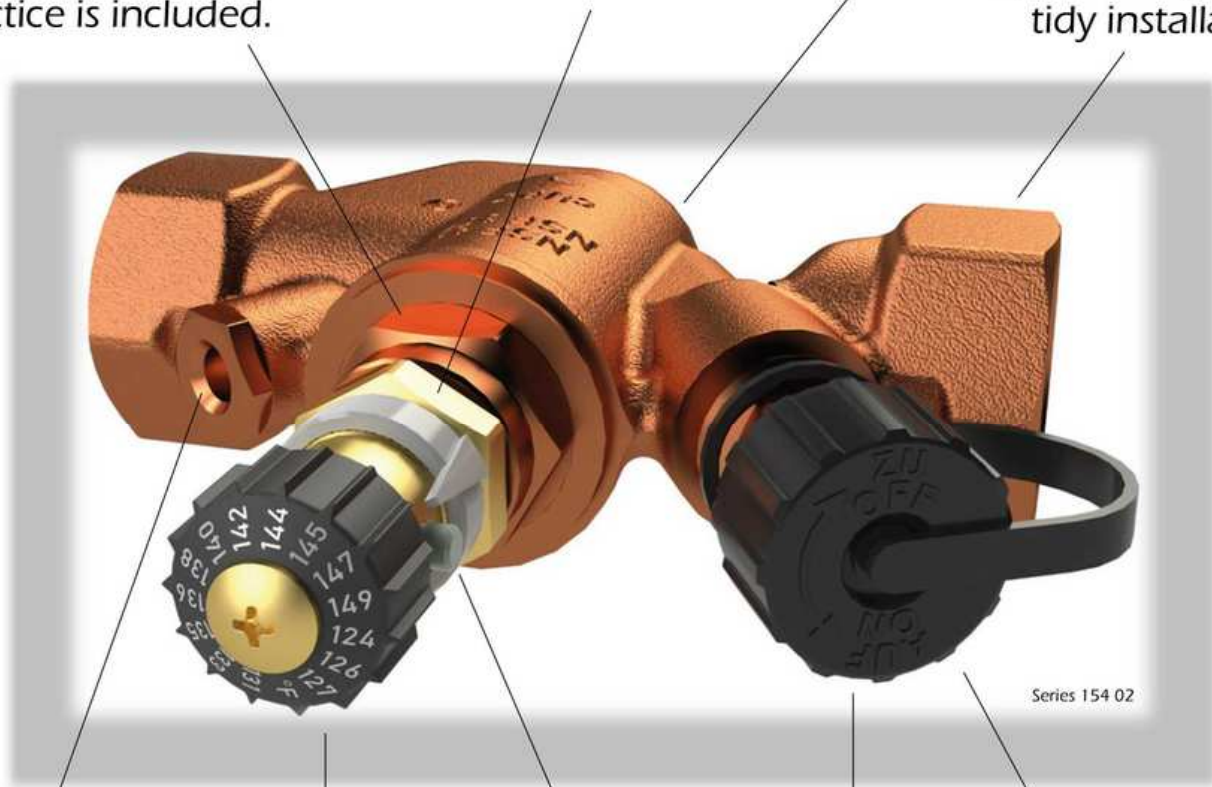
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Loss of power alert		+	+	+
Broken temperature probe alert		+	+	+
"Out of range" temperature alert ($\pm 10^{\circ}\text{F}$)		+	+	+
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AND ACCESSORIES
(LIT-071)**



**NH-2022-06
NO HUB COUPLINGS
(LIT-044)**



**TDPC-2023
POLYMER CONCRETE
TRENCH DRAINS
(LIT-076)**



**TD-2023
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(LIT-046)**



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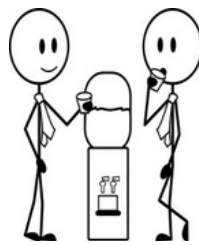
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TALK AROUND THE WATER COOLER...

Check-out these articles for interesting and educational topics & tools to stay up to date!



Save the Date! **ASPE** Convention & **EXPO'24**
Columbus, OH October 18-23

ASPEPipeline
Network for the Plumbing Design Industry

1. Emerging Water Technology Symposium (EWTS) Early Bird Rate Ends Next Friday, March 15

Well-known industry experts from across the globe will converge at the eighth EWTS, taking place May 14–15 in Scottsdale, Arizona. The theme for this year's conference is "The Nexus Between Sustainability and Safety: Avoiding Unintended Consequences," and CEUs are available for participating. Visit ewts.org to see the complete conference schedule and register.



2. ASHRAE Standard 90.1-2022 Receives Model Energy Code Determination from the DOE

ASHRAE received a determination issued by the U.S. Department of Energy (DOE) stating that ANSI/ASHRAE/IES Standard 90.1-2022: Energy Standard for Sites and Buildings Except Low-Rise Residential Buildings will increase energy efficiency in commercial buildings subject to the code.

View more at <https://www.aspe.org/pipeline/category/industry-news/codes-standards/>



BE SURE TO CHECKOUT THESE COLUMNS FOUND IN PIPELINE EXCLUSIVES SECTION:
[HTTPS://WWW.ASPE.ORG/PIPELINE/CATEGORY/PIPELINE-EXCLUSIVES/](https://www.aspe.org/pipeline/category/pipeline-exclusives/)

MEMBERSHIP MATTERS

Most ASPE members probably are not aware of the ebbs and flows of ASPE Society, Region, or Chapter membership numbers. Heck, most probably do not care as long as ASPE keeps giving them the benefits of membership: education, networking, credentialing, etc.

Membership Matters

by Jason McDonald, CPD, FASPE
2022/24 ASPE VP, Membership

CONDUIT OF SUCCESS, VOLUME 1

In his first Education Report for 2024, ASPE's VPE explains what the Conduit of Success is and how it can help you grow personally and professionally.

Education Report

by Bryan L. Hutton, CPD, MBA
2022/24 ASPE VP, Education

EDUCATION STATION



REMINDER! ASPE revamped their learning platform!! The new site is education.aspe.org. All educational programs and articles have transitioned over to the new site now. If you are looking to earn CEU's and/or enhance your skills and knowledge then this is the site for you! Once in the site Sign in (top right) using your ASPE Connect credentials. If you have not activated your ASPE Connect credentials, go to this link to reset your ASPE Connect password: <https://connect.aspe.org>.

WOA INVITES YOU TO A NEW SEMINAR

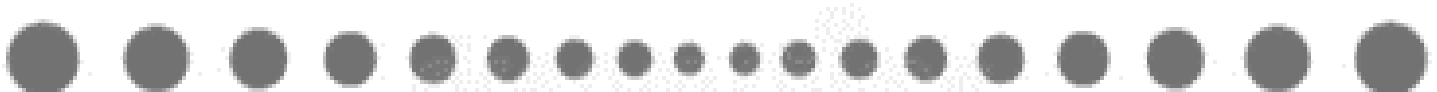
On Friday, May 3, 2024, join WOA at a half-day seminar, "Your Dynamic D.R.E.A.M.™ Roadmap," where leadership development expert Candy Barone will help you understand how to focus your energy via her proprietary D.R.E.A.M.™ Framework. It will be held at ASPE's headquarters, just a short Uber from Chicago's O'Hare Airport. You can register on ASPE Education:

<https://education.aspe.org/products/your-dynamic-dream-roadmap>.



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ASPE's March 2024 Book of the Month is [*ASPE/ANSI 45 \(2018\): Siphonic Roof Drainage*](#) (eBook version).

Through March 31, 2024, you can purchase this eBook for **15% off** the regular member price. Just enter coupon code **WorldPlumbingDay** when you check out.